

BICERA BEACON

VOL. 1 | MAR 2018



THERE'S ALWAYS SOMETHING NEW AT BICERA VALVE

Here's the latest scoop!

MarinTec 2017

MarinTec 2017 in Shanghai, China was an amazing experience. It seems like it took months to prepare and the anticipation was building and building and just like that it was over. It was an outstanding show for Bicera Valve though. We got to see and talk to so many of our great customers. We also had the opportunity to talk about our products with some people that were not as familiar with us. I hope in the chaos of the show that no one stopped by to find an empty booth or one that was too packed. If for some reason you missed us this year, please drop us an email at sales@penntroy.com and someone will help you any way they can.

Now that we are back home and the holidays have come and gone,

we can focus on 2018 with a clear sense of purpose. One thing I want to focus on this year is education. There are so many opportunities to educate our customers about our products and I don't want to miss any of them. For example, did you know that our Bicera crankcase explosion relief valves should be exercised once a year and the seals should be changed every other year? The proper function of this vital valve is critical for the safety of equipment and personnel. If you have any questions or suggestions I am more than happy to listen. It's the best way for us to improve.

"The proper function of this vital valve is critical for the safety of equipment and personnel."

The new Bicera Sigma® Crankcase Explosion Relief Valve

The past four years or so has seen an astounding amount of information gleaned through various experiments and research. After manufacturing the Bicera "Legacy" valve for over 60 years, we added a new product and introduced the Bicera Revolution® valve in early 2015. That product was loaded with new and interesting technology and concepts never seen before. And now, just a few years later, we have taken all we have learned and created an all new valve called the Bicera Sigma®, bringing our stable of products to three. The Sigma valve has the same mounting pattern and performance as competitor's valves but in an overall smaller valve and at roughly half the weight! All this translates into an easy switch to Bicera Sigma® no matter what valve you are currently using.



Product Spotlight



MADE IN THE USA

Bicera Sigma®

1. Mounting pattern same as competitors
2. 1-1 performance characteristics as competitors
3. Overall smaller envelope than competitors
4. Roughly half the weight of competitors' valves
5. 115cm²/1m³ design ratio
6. IACS UR M66 Certified
7. Exceptional flame suppression

► Employee Recognition Corner



Doug Despreaux CNC Programmer

How long have you worked at Penn-Troy?

28 years

What is your position and common daily duties?

CNC programmer, set-up, fixturing, training and support

What do you like most about your job?

The challenges and the relaxed atmosphere

What are your hobbies?

Customizing Volkswagens

Do you have a vacation ritual or location?

None

What is your favorite movie?

The Transporter

Any bucket list item(s) you care to share?

Driving on the Autobahn

Do you have any hidden talents?

Working on cars

Family?

Never married, 3 children

How do you unwind outside of work?

Working on the house, hanging out with friends

► Bicera Contest

Anyone wishing to participate in our contest should answer the following question **about us**:

What year was Penn-Troy founded?

All answers should be emailed to sales@penntroy.com. Please use the word **CONTEST** in the subject line.

All winning entries will be contacted and mailed a gift.

*No names and/or locations will be published. No entries will be used in future issues without consent.

▶ A Message From the President

Welcome to the first edition of the Bicara Beacon Journal. Before sitting down to write this, I was watching the news, and reminded of a time not too long ago that I saw Senator John McCain being interviewed about his diagnosis with brain cancer. He was fully committed to fighting the disease, but also understood that “every life has to end.” He then continued to say that he is still full of joy thanks to the memories of his career, in particular running for president in 2000. He said being the underdog and fighting his way up was one of the most enjoyable times of his life (I am paraphrasing of course).



I find myself inspired by his words. No, not every day is easy, but the memories that form throughout the years of hard work somehow transform into reaffirming joyful memories. My hope is that one day our team at Penn-Troy can look back at our time here and say that we wrote a chapter of Penn-Troy's history full of meaningful accomplishments and satisfied customers. After all, there is no better feeling than a job well done. And to John McCain, I hope you have many more chapters to write.

Sincerely,

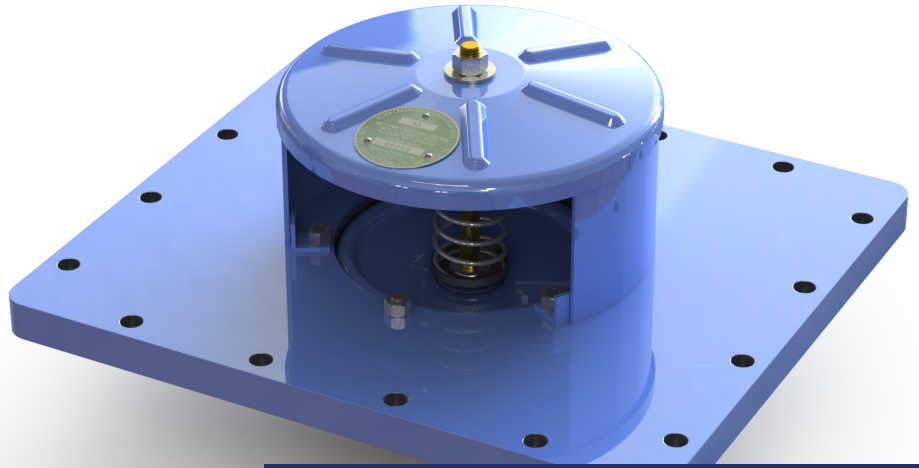
Mark Powers

Mark Powers
President and Chief Executive Officer
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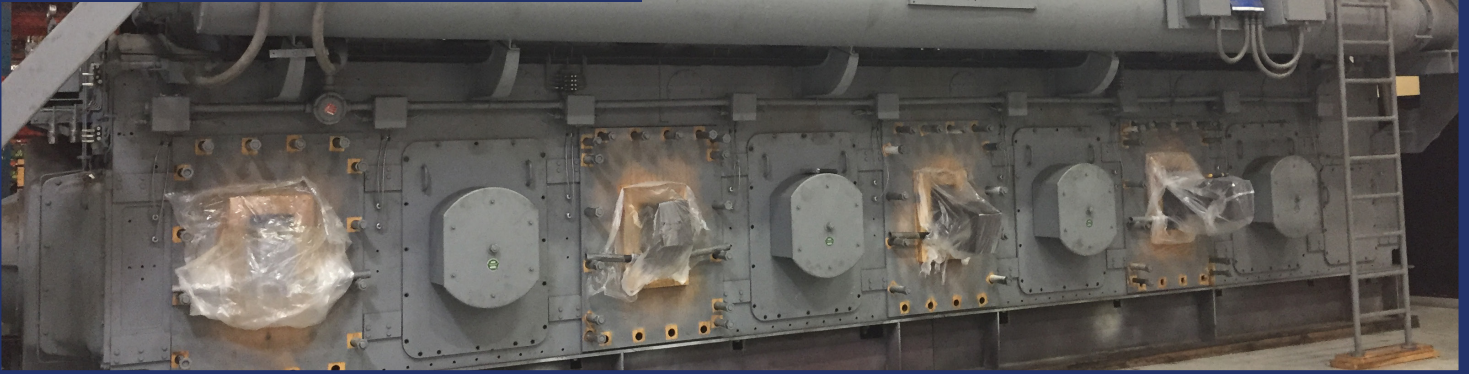


US flag found in our sprinkler room. Only has 48 stars. These flags were used from 1912-1959.



Ask about our custom door / valve integration capabilities

Large engine overhaul with 16RD valves attached



Left to Right: Todd Johnson, Mark Powers and Mike Kafka at MarinTec 2017 in Shanghai, China



Our booth at EGRC 2017 in Pittsburgh

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